#### **MEET CUSTOMERS ON THEIR TURF**

**Empower service agents with the** full context or details of the customer's journey

mapping across channels and personas.

This can come from various sources:

previous purchase, response to an ad, returns, and other touchpoints.

71%

of B2C customers and 86% of B2B customers expect companies to be well-informed about their personal information during a service interaction.

- Gartner



### **INGENIOUS WAYS** TO CONNECT

**Empower connections via humanized** experiences and technological ingenuity in real-time.

Craft relevant interactions via novel technologies.

**Augmented Reality Boosts** Online Shopping Sales Up To

- Forbes

## **CUSTOMIZED SUITE OF CX SERVICES**

Drive market share via a host of CX orchestration services that fit your specific business requirements.



**Customer Service** & Satisfaction



**OnDemand Gig** Peer Experts



Consumer Technical Support



Revenue Generation



Customer Retention



**CX Transformation** as-a-service





Digital Customer Experiences (DCX) are powered by proprietary platforms: Movate Edison (CX transformation platform) & Movate OnDemand Gig CX ecosystem.

## THE SECRET SAUCE FOR HUMANIZED CX

Power-packed with front-end, back-end automation plus intelligence, the CX Orchestration framework ties together a variety of key solutions (or enablers) that maximize talent, performance, and customer transparency to drive outcomes. Let's take a look at the holistic set of elements that come together to orchestrate humanized CX.

## **Customer experience orchestration**



**Digital CX Customer Service** Gig Peer **CX Transformation** Customer Revenue Consumer Experts & Satisfaction **Technical Support** Retention Generation as a Service Services **Front-end Automation Back-end Automation & Intelligence** 

Enablement ▲ Agent 360 Workbench **▲** Cognitive Assistant ₩ Built-in Self-heal M Smart Routing **▲** Cognitive Engine with Movate ₩ RPA & Bots ▲ Deep Analytics and Insights **★** Knowledge Management **▲** Cloud based Contact Centre Edison Mobile Assistant M BI Dashboards ▲ Prebuilt Libraries & Scripts ▲ Operational Intelligence ▲ Augmented Reality Assistant Ops Max **QualityMax CustomerMax TalentMax** High-Impact Digital Talent Intelligence Framework Al Enabled Performance Management Framework Proactive Digital Customer Transparency Framework **Enablers** 

**Outcomes** 

Digital

**Analytics** 

**Systems** 

**Customer Interactions** 

95% Resolution Rate 50% Reduction in >25% AHT >30% Improvement >30% Improvement

**Automation** 

**Agent Interactions** 

# WITH THE HUMAN TOUCH

Movate brings human-centric technologies to the fore for driving superlative and empathetic experiences. Differentiate yourself with the empathy factor across interactions.

Are you ready to meet the future?

**ORCHESTRATE** 

# Empathy is critical yet elusive. Consumers are gravitating toward the brands that prioritize people over profits.



#### YOUR VALUE PARTNER IN CX ORCHESTRATION With Movate as your value partner, turn customers into loyal advocates for a lifetime.

Garner brand loyalty and drive engagement like never before. Partner with the most-awarded service provider in its revenue range. 300+ analyst recognitions & 75+ global awards.

Here are a few.

ANALYST RECOGNITIONS

Contact Center CX Services

Recognized as a 'Leader' in NelsonHall's CX Services in <u>els</u>onHall

**CX for Startups and Emerging Brands** 

Startups & Emerging Brands NEAT Assessment for multiple quadrants.



the AI & Analytics and Social Media CX quadrants for 3 years in a row.

in the ISG Contact Center Provider Lens in

Recognized as a global 'Leader'



**Future of Work** 

Solutions for Managed Workplace Services End User Technology Midmarket, U.S quadrant.

Recognized as a 'Leader' in the ISG



Movate wins 'Silver Stevie'

at the 21ST Annual American

Business Awards®.



**AWARDS** 

Movate recognized in the 'Best Company Outlook 2023 among top 100 organizations with TITAN in 'IT Service Provider of the Year 2023

Movate named The Platinum Winner

at the TITAN Business Awards.





**Additional Information** 

the brightest future by Comparably.

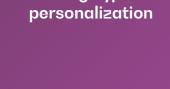
Get more details on the secret sauce

E-BOOK **FLYER** 









ARTICLE



**CX trends** 

for 2023

ABOUT MOVATE: Movate, formerly CSS Corp, is a digital technology and customer experience services company committed to disrupting the industry with boundless agility, human-centered innovation, and a relentless focus on driving client outcomes. Recognized as one of the most awarded and analyst-accredited companies in its revenue range, Movate helps ambitious, growthoriented companies across industries stay ahead of the curve by leveraging its world-class talent of over 11,700+ full-time Movators across 20 global locations and a gig network of thousands

**Digital CX** 

Services